

Data Protection Solutions

Everything faster — from client to cloud.

With legacy approaches to backup and recovery, you probably find that about 75 percent of your time is spent on administration with only 25 percent of your time left to innovate. But in the midst of rapid change, modernizing your data protection environment can save significant time and money. Isn't it time for a new approach to data protection?

Our data protection solutions — used by more than 70,000 businesses worldwide — will help you spend less time on administration and more time on innovation. For example, we can help you spend less time backing up data (a process that costs you money), so you can spend more time creating insight from data (a practice that makes you money). You can also rely on our solutions to get more of what the cloud promises. Plus, you can protect your clients with greater ease than you ever imagined and optimize the applications that your users depend on.

With our ZeroIMPACT solutions, your backup will never be more than five minutes old. And by using advanced deduplication technology, we can reduce storage requirements by up to 93 percent. When it's time to recover, your users may not even notice you had a failure. We'll restore your data, application and entire system in approximately 15 minutes — and users can have access even faster.

Since time is your most valuable asset, we're focused on making everything faster — from your on-premises client to your growing cloud footprint. Our data protection solutions can help increase performance by up to 10 times — some customers have even seen a greater increase. You can take back as much as 20 hours per week. And you can save up to \$50,000 each year.

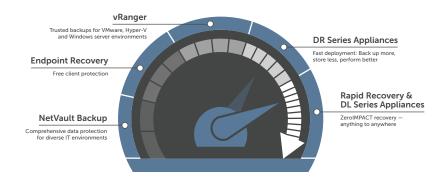
It's no wonder that nearly 80 percent of our customers switched from other vendors because their needs weren't being met.

"By eliminating the need to purchase additional disk storage arrays for staging backup data, the DL4000 appliances saved us \$8,000 right off the bat. In addition, as soon as deployment is complete, we'll be saving over \$9,000 annually by not having to purchase and maintain tapes and contract with an off-site valuing service."

Leonard Charran, Network Administrator, Ulbrich Stainless Steels and Special Metals, Inc.

BENEFITS:

- Save 20 hours a week in administration
- Increase performance by 10 times
- Reduce costs by more than \$50,000



Don't settle for costly and complex data protection that forces you to use legacy approaches and bolt-on modules or point solutions. Count on our robust set of products to easily protect applications and data with ZeroIMPACT, full-system, instant recovery to get back online in as little as 15 minutes.

SOLUTIONS

Rapid recovery

Protect anything — systems, apps and data — whether it's physical, virtual and or in the cloud, and do it in approximately 15 minutes. The next generation of AppAssure software, Rapid Recovery lets you run without a restore or any impact on your users — as if the outage never happened. Connect to the cloud easily and protect growing virtual environments automatically. Manage and configure your data protection in just a few clicks using one intuitive, comprehensive interface. Count on us to optimize your users' application experience and simplify backup and recovery.

Optimized backup and recovery appliances

Deploy a single, affordable, scalable and turnkey backup appliance solution — powered by Rapid Recovery — in approximately 20 minutes. Save up to 20 hours a week in administration and increase backup speed by 10 times with rapid recovery of your data and applications. Our DL Series Backup & Recovery Appliances work across physical, virtual or cloud-based infrastructure and offer back-end licensing to add capacity as your storage needs grow. Plus, they come with our ProSupport for low-cost, hassle-free maintenance. It's no wonder that IT admins and analysts alike rate their DL appliances a 10 out 10.

Deduplication and compression appliances

Reduce your backup storage costs in physical and virtual environments using backup-to-disk appliances with embedded deduplication, compression and ingest accelerators. Decrease the

amount of backup capacity needed by up to 90 percent, ingest data from backup servers up to 29TB/hour and reduce replication bandwidth by up to 93 percent. With VTL support, you can also reduce or eliminate tape backup. And because our DR Disk Backup Appliances support 16 of the leading backup apps on the market today, they're easy to add to your environment. That means you can reap the benefits of faster performance and time savings right away. Plus, all-inclusive licensing means you never pay for new features or protocol accelerators.

Customers tell us how they've saved significant time. "The DR4100 has cut our backup windows by 75 percent," reported Glen Cain, Senior Systems Analyst, Durham Region Police Service. "Backups that used to take four days by tape now take just one day."

Cross-platform protection

Protect data in growing and diverse IT environments with our cross-platform solution for all major operating systems, virtual environments, network-attached storage (NAS) devices and leading platforms, including Oracle, Exchange, MySQL, SQL Server, DB2, SAP and others. Plus, perform backups to either disk or tape. With more than a decade of world-class engineering behind NetVault Backup and more than a dozen plug-ins for it, you can see why some customers rely on it as the cornerstone of their business. And more than 80 percent of customers saved time and about 75 percent saved money when they made the switch from a competing solution.

Automatic virtual machine protection

Perform powerful and reliable backups for VMware, Hyper-V and Windows Server environments with an affordable solution that's earned the trust of customers worldwide for more than a decade. vRanger allows you to protect entire virtual environments in minutes, detecting and backing up new virtual machines automatically. You can use agentless, safe data protection to scale to even the largest VMware and Hyper-V environments. And leverage the direct-to-target design for third-party storage.

Endpoint recovery for free

Cover your clients — including the Windows-based laptops, desktops and notebooks in your organization — with this free yet robust solution for file deduplication and fast recovery. With Endpoint Recovery — Free Edition, you can empower users to get their data back when they need it with a simple, set-it-and-forget-it capability that can shrink both backup windows and costs.

With Quest data protection solutions, it's time to expect zero tolerance for downtime and zero budget needed for data loss.

ABOUT QUEST

Quest helps our customers reduce tedious administration tasks so they can focus on the innovation necessary for their businesses to grow. Quest® solutions are scalable, affordable and simple-to-use, and they deliver unmatched efficiency and productivity. Combined with Quest's invitation to the global community to be a part of its innovation, as well as our firm commitment to ensuring customer satisfaction, Quest will continue to accelerate the delivery of the most comprehensive solutions for Azure cloud management, SaaS, security, workforce mobility and data-driven insight.

